



Terra Nova Resort Preferred Membership

Terra Nova Preferred Membership is a program designed to increase benefits and to offer enhanced products and services to our preferred customers.

Preferred members will be issued a uniquely branded members card which will be recognized throughout the resort as an exclusive resort initiative.

Preferred members will be given the opportunity to purchase their exclusive card “units” to fit their own personal/corporate needs.

Preferred members can add units at any time but only receive the front end loaded benefits at the initial purchase.

All preferred members will be informed of all upcoming events, benefits, scheduled discount periods, and more through a special preferred member email list.

Any initiatives such as resort-sponsored excursions, large giveaways, and more would be exclusive to the preferred members.



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The following represent the Exclusive Unit Purchase and Redemption Program

PURCHASE

\$500.00.....	500 units
\$750.00.....	800 units
\$1000.00.....	1100 units
\$1250.00.....	1400 units
\$1500.00.....	1700 units
\$2000.00.....	2250 units

REDEMPTION

Weekday round of golf.....	35 units
Weekend round of golf.....	45 units
Twilight Round of golf.....	18 units
Golf Cart per rider.....	14 units
Twilight Cart.....	12 units
Eagle Creek Round of Golf.....	16 units
Twilight Eagle Creek.....	10 units

All additional resort purchases are 1 unit = \$1

Purchases for accommodations, stay, plays, and more will be offered at special unit rates throughout the year.



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TERMS AND CONDITIONS

Members card units are non-transferable.

Members can buy more units at any time during season.

Members buying guest rounds/carts pay \$1 = 1 unit.

Guests of members receive discount green fee rate (must play with member).

Members qualify for additional benefits based on number of units used.

Discounts of certain items at Resort would be for preferred members only.

Members must redeem units when availing of discounted items.

Units may not be used for functions not directly operated by the Resort.

Units may not be used for tournament entry fees.

QUESTIONS AND ANSWERS

How does the program work?

Members purchase the card and buy units as described in the purchase grid. Card is then loaded up with the purchased units to be redeemed at any Resort Point of Sale terminal.

Can you use your units for any resort purchases?

Yes. Members may redeem their units at any POS station located at the Resort for any retail purchase. The only exemptions would include functions requiring a fee that are not operated by the Resort and entry fees to special functions and golf tournaments as well as sponsorships for Resort events.

Will there be additional discounted items?

Yes. Throughout the season there will be many discounted periods for golf, hotel, stay, plays, and more. There will also be special items offered at most POS sites at exclusive discounts for preferred members only.

How will preferred members be made aware of additional discount periods and/or exclusive pricing?

This program will be uniquely branded and clearly identifiable by preferred members. Exclusive items will be prominently displayed at each POS service area. As well, preferred members will be updated biweekly via email on all initiatives available with the program in the upcoming days.

Can a married or similarly attached couple share a card and the units associated with that card?

Yes, a couple may share a card that has a minimum of \$1000 purchase and it is agreed at the time of purchase between the customer and resort representative who exactly is sharing the units.